

Message Text

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44

ACTION NEA-09

INFO OCT-01 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00 DOTE-00

EB-07 INR-07 NSAE-00 FAA-00 OMB-01 OPIC-03 PM-03 H-02

L-02 NSC-05 PA-01 PRS-01 SP-02 SS-15 USIA-06 /067 W

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R 170841Z APR 75

FM AMEMBASSY RABAT

TO SECSTATE WASHDC 5165

INFO AMCONSUL CASABLANCA

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E.O. 11652: N/A

TAGS: BEXP MO

SUBJ: SALE OF BOEING AIRCRAFT TO MOROCCO

1. BEGIN UNCLASSIFIED: AFTER ROUND OF DEMONSTRATION FLIGHTS BY LOCKHEED, MCDONNELL-DOUGLAS, AND BOEING STRETCHING OVER SEVERAL MONTHS AND FOLLOWING INCREASING RUMORS THAT BOEING HAD INSIDE TRACK, MINISTER PUBLIC WORKS TAZI AND ROYAL AIR MAROC PRESIDENT LASKY ON APRIL 15 SIGNED AGREEMENT FOR PURCHASE OF THREE BOEING 737/WPGG AIRCRAFT AS REPLACEMENTS FOR FOUR AGING CARAVELLES.

2. PLANES WILL BE CONFIGURED TO SEAT 100 PERSONS AND ARE EXPECTED TO ENTER SERVICE IN APRIL 1976, A YEAR FROM NOW.

3. ANNOUNCEMENT OF PURCHASE ADDS THAT FOUR MORE 127'S (FOR TOTAL OF 8) AND TWO 747'S OR DC-10'S WILL BE PURCHASED BETWEEN NOW AND 1980, WITH A THIRD WIDE-BODY AIRCRAFT A POSSIBILITY DEPENDING ON DEMAND.

4. FIRST EXTENSIONS, BEYOND SERVICEHPO CAIRO AND JIDDA BEGUN THIS MONTH, WILL BE TO DAMASCUS, BEIRUT, AND THE GULF COUNTRIES. ABIDJAN WILL NEXT BE ADDED TO EXTEND
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RAM SERVICE BEYOND DAKAR. BY NOVEMBER 1975 THE NEW YORK RUN

WILL INCLUDE TOUCHDOWN IN MONTREAL. RAM EVENTUALLY EXPECTS
TO EXTEND ITS NETWORK TO INCLUDE SCANDINAVIA AND SOUTH AMERICA.
END UNCLASSIFIED.

5. BEGIN LIMITED OFFICIAL USE: EMBASSY ALWAYS HAPPY TO SEE
SALES US AIRCRAFT AND HAS DONE ITS BEST TO ASSIST ALL
COMPANY REPS IN APPOINTMENTS AND CONTACTS, BUT WE ARE
NOT ALONE IN FEARNG RAM MAY BE EXPANDING TOO RAPIDLY FOR
POTENTIAL DEMAND. WE ANTICIPATE SOME CUTTHROAT EXPERIENCES
FOR US AND THIRD COUNTRY AIRLINES AS COMPETITION HEATS UP.
END LIMITED OFFICIAL USE.
NEUMANN

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NNN

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